Precious Metals Summit: A Conversation on Gold

John Hathaway Ronald-Peter Stöferle

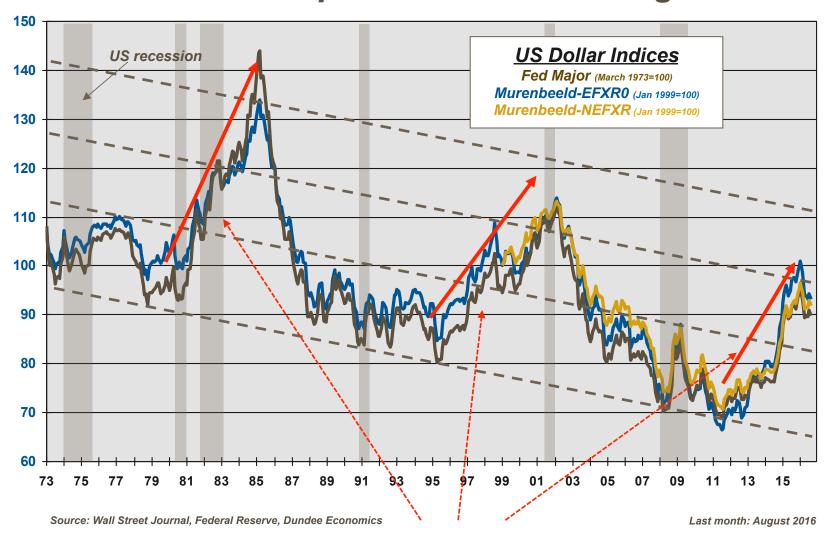
Martin Murenbeeld

A key factor: the US dollar



Dr. Martin Murenbeeld September 15, 2016

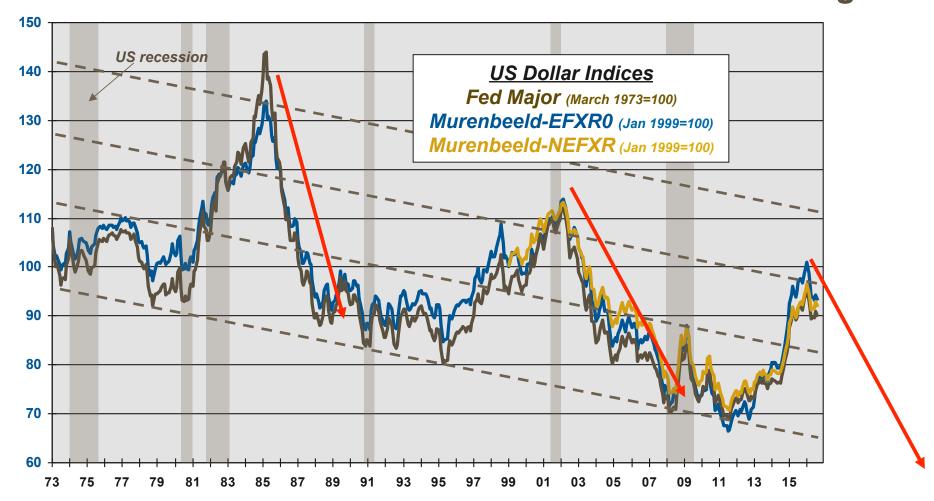
The Dollar is Very Important for Gold Periodic dollar uptrends are hard on gold ...!







The Dollar is Very Important for Gold The dollar in LT-downtrend – and will roll over again!

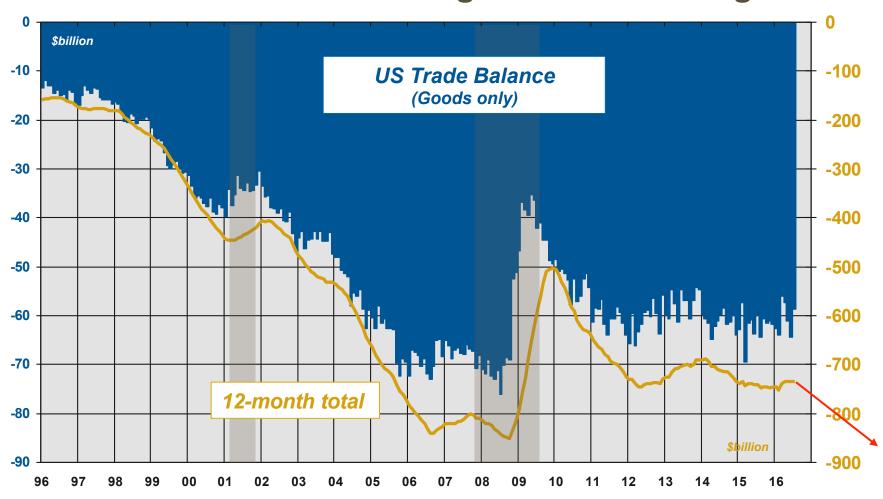


Source: Wall Street Journal, Federal Reserve, Dundee Economics

Last month: August 2016



The Dollar is Overvalued The US trade deficit is large and will rise again ...

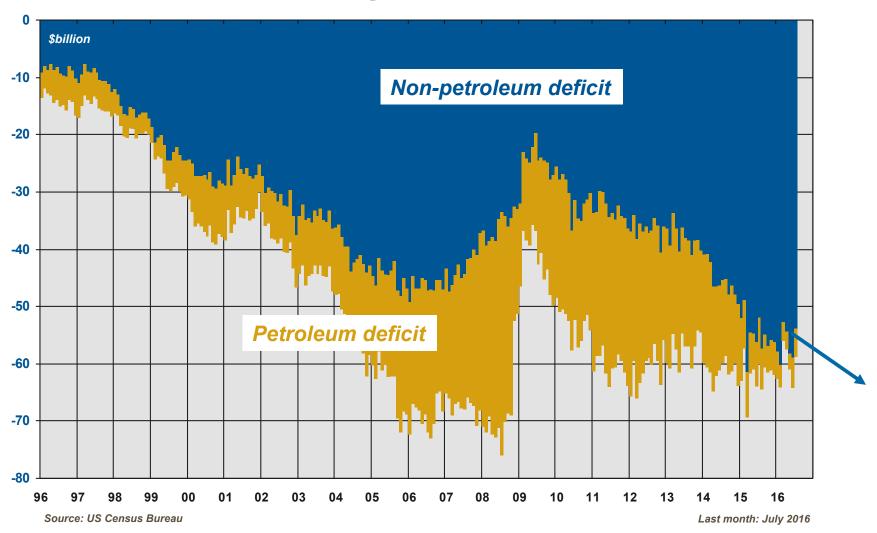


Source: US Census Bureau Last month: July 2016



The Dollar is Overvalued

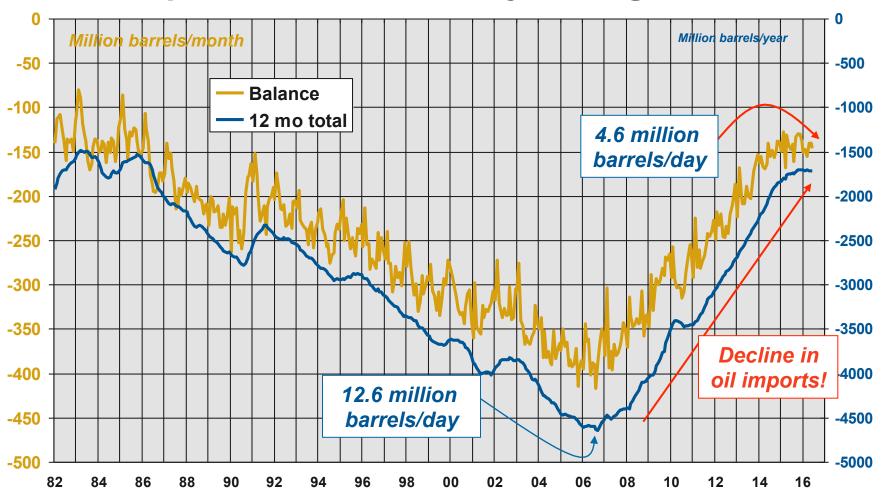
... because the non-petroleum deficit will rise ...





The Dollar is Overvalued

... and petroleum deficit may rise again too ...!

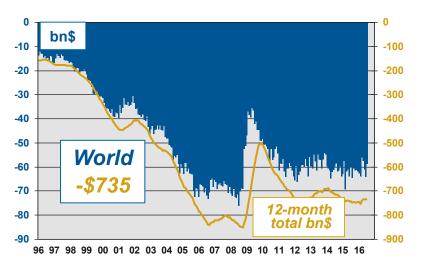


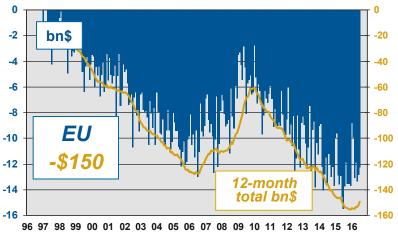
Source: US Energy Information Administration

Last month: June 2016

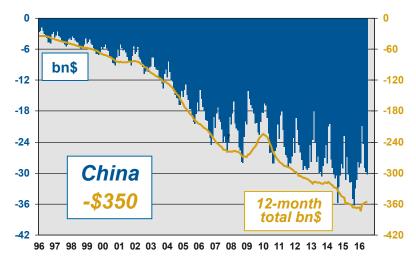


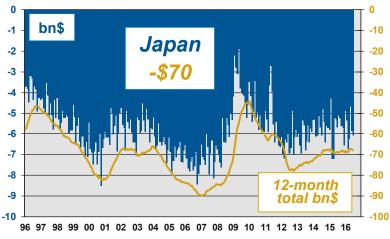
The Dollar is Overvalued Deficits with most countries excessively large ...





Source: Thomson Reuters Datastream





Last month: July 2016



Foreign Currencies are Undervalued Some are undervalued by 30-40-50% ...!

ESTIMATES FOR DOLLAR - FEER

	PIIE Analysis		•	Dundee Estimates	
Actual	FEER			FEER	
Dollar Rate April 2016	plus/minus 3% CA	Percent Change**		Zero Current Account	Percent Change**
6.48	5.95	8.8		4.82	34.3
66.50	61.80	7.6		56.50	17.6
13173	11728	12.3		10810	21.9
110	98	12.2		73	51.0
1147	1007	13.9		799	43.5
3.90	3.45	12.9		2.84	37.2
46.30	41.50	11.7		32.44	42.8
1.35	0.97	39.7		0.80	67.9
32.30	24.00	32.3		19.70	64.1
35.10	32.00	9.7		25.74	36.3
1.13	1.21	6.6		1.58	39.0
1.28	1.26	2.0		1.29	-0.9
17.50	17.00	2.9		17.31	1.0
	Dollar Rate April 2016 6.48 66.50 13173 110 1147 3.90 46.30 1.35 32.30 35.10 1.13	Actual Dollar Rate April 2016 3% CA 6.48 5.95 66.50 61.80 13173 11728 110 98 1147 1007 3.90 3.45 46.30 41.50 1.35 0.97 32.30 24.00 35.10 32.00 1.13 1.21 1.28 1.26	Actual Dollar Rate April 2016 FEER plus/minus 3% CA Percent Change** 6.48 5.95 8.8 66.50 61.80 7.6 13173 11728 12.3 110 98 12.2 1147 1007 13.9 3.90 3.45 12.9 46.30 41.50 11.7 1.35 0.97 39.7 32.30 24.00 32.3 35.10 32.00 9.7 1.13 1.21 6.6 1.28 1.26 2.0	Actual Dollar Rate April 2016 FEER Plus/minus 3% CA Percent Change** 6.48 5.95 8.8 66.50 61.80 7.6 13173 11728 12.3 110 98 12.2 1147 1007 13.9 3.90 3.45 12.9 46.30 41.50 11.7 1.35 0.97 39.7 32.30 24.00 32.3 35.10 32.00 9.7 1.13 1.21 6.6 1.28 1.26 2.0	Actual Dollar Rate April 2016 FEER Plus/minus Percent 3% CA Percent Change** Zero Current Account 6.48 5.95 8.8 4.82 66.50 61.80 7.6 56.50 13173 11728 12.3 10810 110 98 12.2 73 1147 1007 13.9 799 3.90 3.45 12.9 2.84 46.30 41.50 11.7 32.44 1.35 0.97 39.7 0.80 32.30 24.00 32.3 19.70 35.10 32.00 9.7 25.74 1.13 1.21 6.6 1.58 1.28 1.26 2.0 1.29

Asian currencies generally are seriously undervalued ...

... and even the Euro is undervalued by some 40% vs the US dollar!

FEER = fundamental equilibrium exchange rate (US dollar rate)

Source: PIIE Estimates of Fundamental Equilibrium, May 2016 (PB15-8) Estimates by Dundee Economics

This table is based on the PIIE's FEER analysis, modified to target zero current account balances.



Average

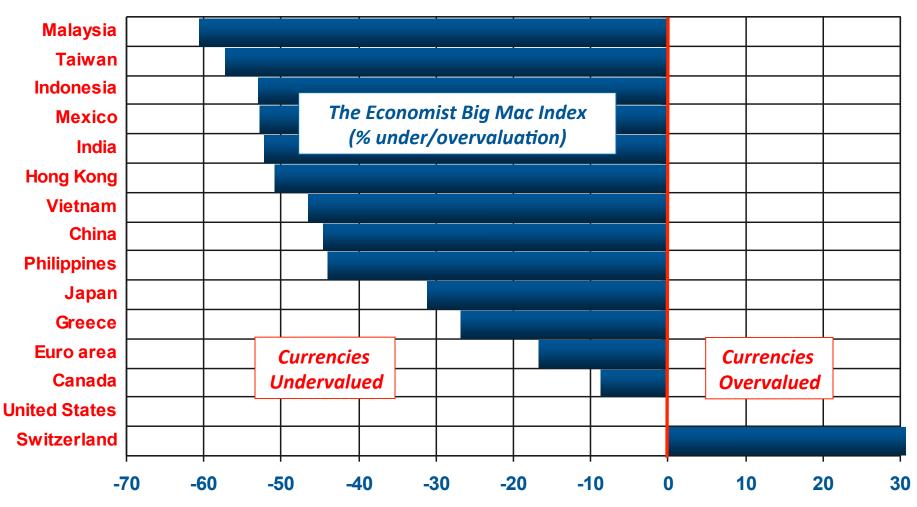
35.1

13.3

^{*} dollars per currency - all others are currency per dollar

^{**} the percent currency must rise against dollar to establish FEER

Foreign Currencies are Undervalued The Big Mac Index is generally a good index ...!



Source: The Economist



The Dollar Will Roll Over The economic arguments are compelling ...

High dollar dampens US GDP:

- (X-M) Exports minus Imports will deteriorate, which subtracts from GDP
- (I) Investment (non-residential) weak which also subtracts from GDP

High dollar suppresses inflation:

 US imports deflation which frustrates Fed efforts to boost inflation



The Dollar Will Roll Over The political arguments are building ...



- 1. I'm going to direct the Secretary of Commerce to **identify every violation** of trade agreements a foreign country is currently using to harm our workers. I will then direct all appropriate agencies to use every tool under American and international law to end these abuses
- 2. I am going to instruct my Treasury Secretary to label China a currency manipulator. Any country that devalues their currency in order to take advantage of the United States will be met with sharply and that includes tariffs and taxes
- 3. If China does not stop its illegal activities, including its theft of American trade secrets, I will use every lawful presidential power to remedy trade disputes, including the application of **tariffs**

"Declaring America's Economic Independence" - June 28, 2016



The Dollar Will Roll Over Even Clinton is sounding protectionist ...!



- 1. "I will prevent countries like China from abusing global trade rules and reject trade agreements that don't meet our high standards of raising wages, creating good paying jobs, and enhancing our national security" (https://www.hillaryclinton.com/issues/manufacturing/)
- 2. "China is, by far, the worst rule breaker in the world ... China dumps cheap products in our markets, subsidizes state-

owned enterprises who undersell in the global market to hurt our companies, and it discriminates against American companies ... We all know we are losing jobs. ... China wants to keep people employed while they try to figure out what to do about their economy ... They're trying to solve their domestic economic problems on the backs of American workers ...

3. "We have to prevent China/other countries from manipulating their currencies to gain an unfair price advantage" (https://www.hillaryclinton.com/speeches/)



The Dollar Will Roll Over Devaluation is always better than protectionism

- 1. Devaluation expands domestic output and expands consumer demand abroad
 - The US needs to invest more domestically
 - Chinese consumers need a more powerful currency
- 2. US protectionism may expand domestic output
 - It will not expand consumer demand abroad
 - It will likely lead to a global trade war
 - And global trade will likely contract



Dundee Economics www.dundeeeconomics.com

