# GOLD DEVELOPMENT COMPANY for the 21st Century

NYSE-MKT, TSX: NG | November 2015



### **CAUTIONARY STATEMENTS**

NOVAGOLD

#### REGARDING FORWARD-LOOKING STATEMENTS

This presentation includes certain "forward-looking statements" within the meaning of applicable securities laws, including the United States Private Securities Litigation Reform Act of 1995. All statements, other than statements of historical fact, included herein including, without limitation, statements relating to Donlin Gold's future operating or financial performance, are forward-looking statements. Forwardlooking statements are frequently, but not always, identified by words such as "plans", "expects", "intends", "estimates", "potential", "possible" and similar expressions, or statements that events, conditions or results "will", "may", "could", or "should" occur or be achieved. These forward-looking statements are set forth in the slides pertaining to the implementation of the Donlin Gold second updated Feasibility Study and pertaining to the implementation of the Galore Creek Pre-Feasibility Study, the factors that may influence future gold price performance, and the potential future value of gold, and may include statements regarding perceived merit of properties; exploration results and budgets; mineral reserves and resource estimates; work programs; capital expenditures; timelines; strategic plans; completion of transactions; market price of precious or base metals; or other statements that are not statements of fact. Forward-looking statements involve various risks and uncertainties. There can be no assurance that such statements will prove to be accurate, and actual results and future events could differ materially from those anticipated in such statements. Important factors that could cause actual results to differ materially from our expectations include the uncertainties involving the need for additional financing to explore and develop properties and availability of financing in the debt and capital markets; uncertainties involved in the interpretation of drilling results and geological tests and the estimation of reserves and resources; the need for continued cooperation between NOVAGOLD and Barrick Gold in the exploration and development of the Donlin Gold property; the need for continued cooperation between NOVAGOLD and Teck Resources Ltd. in the exploration and development of the Galore Creek property; the need for cooperation of government agencies and native groups in the development and operation of properties; the need to obtain permits and governmental approvals; risks of construction and mining projects such as accidents, equipment breakdowns, bad weather, non-compliance with environmental and permit requirements, unanticipated variation in geological structures, ore grades or recovery rates; unexpected cost increases; fluctuations in metal prices and currency exchange rates; and other risks and uncertainties disclosed in reports and documents filed by NOVAGOLD with applicable securities regulatory authorities from time to time. The forward-looking statements made herein reflect our beliefs, opinions and projections on the date the statements are made. Except as required by law, we assume no obligation to update the forward-looking statements of beliefs, opinions, projections, or other factors, should they change.

#### REGARDING SCIENTIFIC AND TECHNICAL INFORMATION

Unless otherwise indicated, all reserve and resource estimates included in this presentation have been prepared in accordance with Canadian National Instrument 43-101 Standards of Disclosure for Mineral Projects ("NI 43-101") and the Canadian Institute of Mining, Metallurgy and Petroleum Definition Standards for Mineral Resources and Mineral Reserves (2010)("CIM Definition Standards 2010"). Canadian standards, including NI 43-101, differ significantly from the requirements of the United States Securities and Exchange Commission ("SEC"), and reserve and resource information in this presentation may not be comparable to similar information disclosed by U.S. companies. In particular, and without limiting the generality of the foregoing, the term "resource" does not equate to the term "freserves". Under U.S. standards, mineralization may not be classified as a "reserve" unless the determination has been made that the mineralization could be economically and legally produced or extracted at the time the reserve determination is made. "Mineral resources" that are not "mineral reserves" do not have demonstrated economic viability. Investors are cautioned not to assume that all or any part of "measured" or "indicated resources" will ever be converted into "reserves". At this time, both of Donlin Gold and Galore Creek projects are without known reserves, as defined under SEC Industry Guide 7. The SEC's disclosure standards normally do not permit the inclusion of information concerning "measured mineral resources" or "inferred mineral resources" or other descriptions of the amount of mineral deposits that do not constitute "reserves" by U.S. standards in documents filed with the SEC. Investors should also understand that "inferred mineral resources" have a great amount of uncertainty as to their existence and great uncertainty as to their economic and legal feasibility. It cannot be assumed that all or any part of the "inferred mineral resources" will ever be upgraded to "indicated resource", "measured resource", or "min

All dollar amounts guoted in this report are in U.S. currency unless otherwise noted.

## WHAT MAKES **NOVAGOLD** UNIQUE?

Fairbanks •

Anchorage

A DEVELOPMENT-STAGE COMPANY WITH TWO PROJECTS OF EXCEPTIONAL SCALE, QUALITY, AND JURISDICTIONAL SAFETY

Bethel

#### NOVAGOLD

#### **DONLIN GOLD**

#### 50/50 with Barrick

Poised to become one of the largest gold producers in the world

#### **GALORE CREEK**

#### 50/50 with Teck

Expected to be the largest and lowest cost copper mine in Canada

Stewart

BRITISH COLUMBIA

Vancouver 🔾

### **DONLIN GOLD:** THE RIGHT PROJECT

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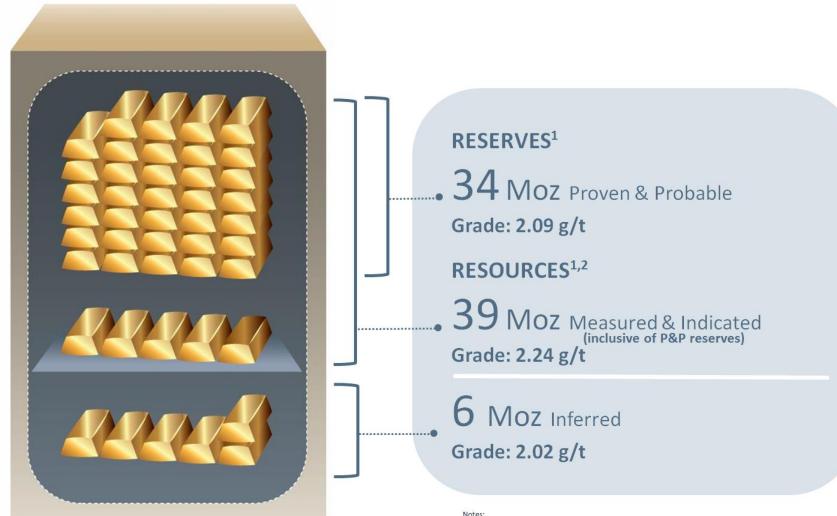
#### ARGUABLY THE MOST IMPORTANT GOLD PROJECT IN THE WORLD TODAY



## **DONLIN GOLD:** A LARGE HIGH-GRADE GOLD PROJECT

#### NOVAGOLD

#### AMONG THE WORLD'S MOST SIGNIFICANT AND HIGHEST-GRADE GOLD DEPOSITS

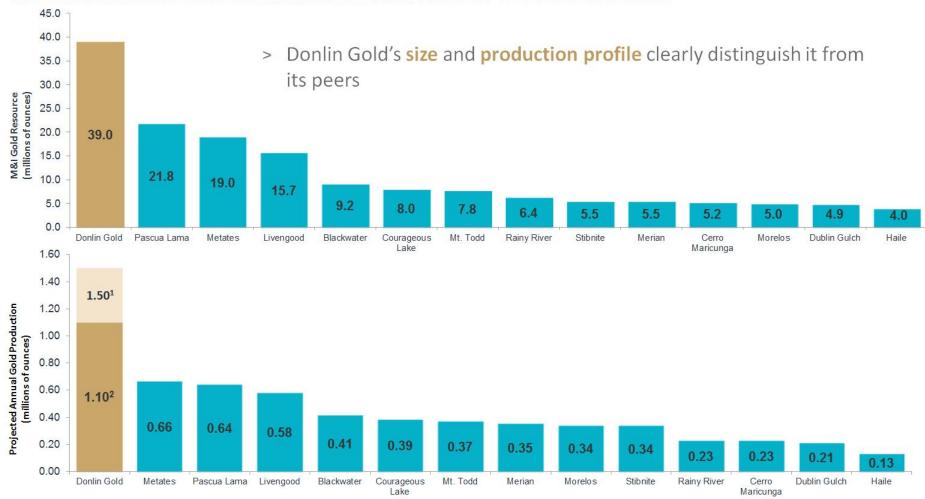


- 1) Shown on 100% project basis, of which NOVAGOLD holds a 50% interest
- 2) Measured and indicated resources inclusive of proven and probable reserves. See "Cautionary Note Concerning Reserve & Resource Estimates" and "Reserve & Resource Base" with footnotes in the appendix.

## **DONLIN GOLD:** THE EMERGING TOP-TIER PRODUCER IN THE SAFEST JURISDICTION

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#### A REMARKABLE RESOURCE AMONG EMERGING OPEN-PIT GOLD DEPOSITS



#### Notes:

- Peer group data as per latest company documents, public filings and websites. Comparison group based on large (M&I+P&P 4Moz cut off), North/South American and Oceanian gold-focused development projects where the
  majority of the M&I resource is open-pit.
- Donlin Gold data as per the second updated feasibility study effective November 18, 2011, as amended January 20, 2012. Represents 100% of measured and indicated resources of which NOVAGOLD's share represents 50%. Measured and indicated resources inclusive of proven and probable reserves. See "Cautionary Note Concerning Reserve & Resource Estimates" and "Reserve & Resource Base" with footnotes in the appendix.





### MINES THE SIZE OF **DONLIN GOLD** ARE SCARCE

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### ONLY FIVE MINES/PROJECTS IN THE WORLD ARE SLATED TO PRODUCE >1 MOZ/YEAR

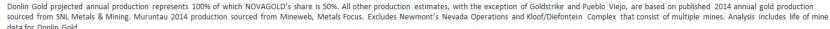




- ► 1.5 Moz/year in first five full years¹
- ► 1.1 Moz/year LOM¹

Only undeveloped asset in this category in North America





- 1) If put into production as contemplated by the second updated feasibility study effective November 18, 2011, as amended January 20, 2012
- 2) Goldstrike and Pueblo Viejo published guidance for gold production in 2015.

## **DONLIN GOLD:** IS DOUBLE THE GRADE OF THE AVERAGE GOLD DEPOSIT IN THE WORLD

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## DONLIN GOLD'S HIGH GRADE ENDOWMENT PROVIDES RESILIENCE TO GOLD PRICE CYCLES



Industry average grades are **declining** and sources for emerging production are increasingly **scarce** – Only **41%** of potential annual gold production have grades  $\geq 1$ g/t and are located in **favorable jurisdictions**<sup>3</sup>

#### Notes:

See "Cautionary Note Concerning Reserve & Resource Estimates" and "Reserve & Resource Base" with footnotes in the appendix.

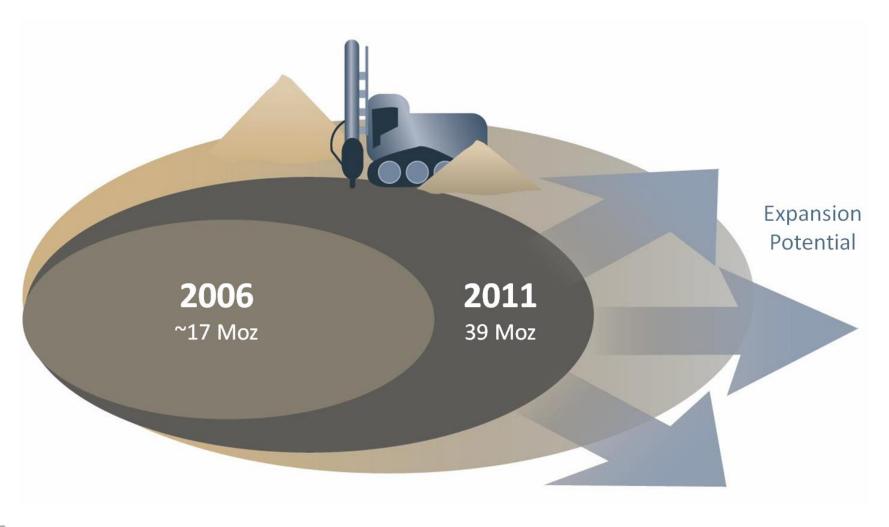
- 1) 2014 average grade of open-pit and underground deposits with gold as primary commodity and over 1 Moz in measured and indicated resources, sourced from SNL Metals & Mining.
- 2) Donlin Gold data as per the second updated feasibility study effective November 18, 2011, as amended January 20, 2012. Represents 100% of measured and indicated resources of which NOVAGOLD's share is 50%. Measured and indicated resources are inclusive of proven and probable reserves.
- 3) 2013 data sourced from SNL Metals & Mining. Includes feasibility-level projects, low grade cut off is 1.0 g/t.



## **DONLIN GOLD: RESERVE & RESOURCE GROWTH**

#### **OVER FIVE YEARS RESOURCES INCREASED 135%**

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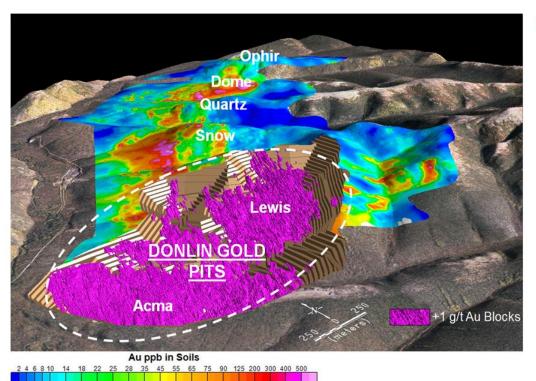


#### Notes:

### **DONLIN GOLD: EXCELLENT EXPLORATION POTENTIAL**

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#### MULTIPLE DRILL PROSPECTS AND TARGETS EXIST ALONG 8KM TREND



#### The next big gold discovery?

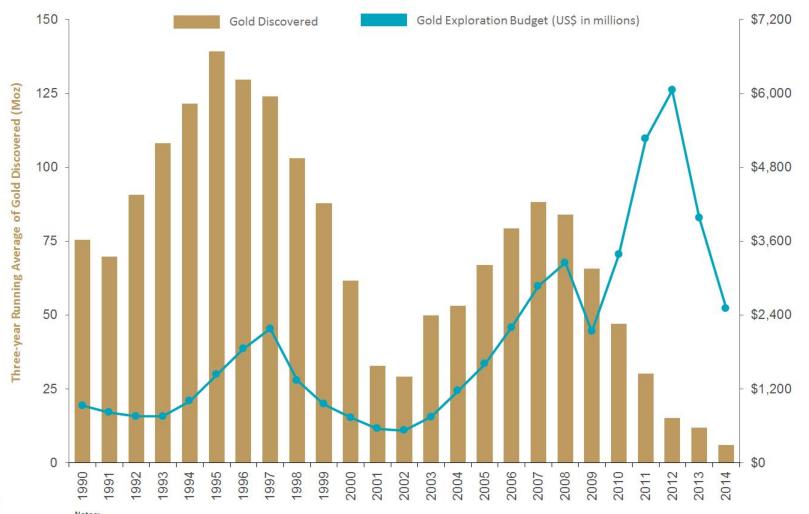
- > Potential to expand current open-pit resources along strike and at depth
- Sood prospects to discover meaningful deposits outside current mine footprint
  - Reserves and resources are contained within just 3 km of an 8 km long trend
- Inferred mineral resource: 6 Moz of gold mainly inside the reserve pit
  - Upside potential to project economics
- In-pit area covers 1,600 acres (~2%) of the 80,000 acres comprising the entire land package



### WHY DONLIN GOLD? NO NEW SUBSTANTIAL DISCOVERIES

#### NOVAGOLD

## IN LESS THAN FIVE YEARS WORLD GOLD PRODUCTION IS EXPECTED TO DECLINE BY APPROXIMATELY 12 MILLION OUNCES



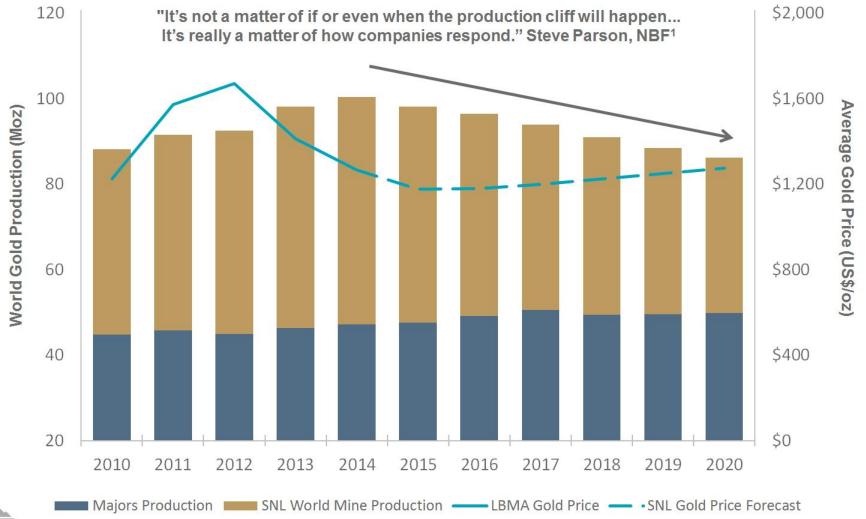


Data sourced from SNL Metals & Mining. A gold discovery of 5 Moz or more is considered substantial. Gold exploration budget based on grassroots + 75% of late-stage gold budgets.

### WHY DONLIN GOLD? GOLD PRODUCTION CLIFF

#### 14% PRODUCTION DECLINE EXPECTED FROM 2014 TO 2020

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Notes:

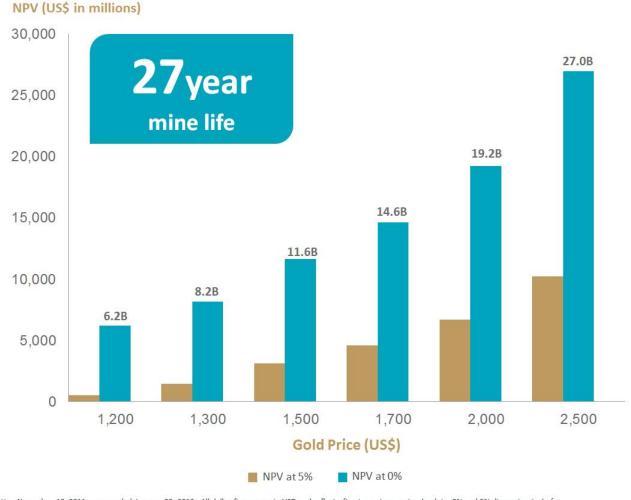
Data sourced from SNL Metals & Mining.

## **DONLIN GOLD:** SIGNIFICANT VALUE UPSIDE WITH HIGHER GOLD PRICES

#### NPV INCREASES ~20X WITH ~2X INCREASE IN GOLD PRICE

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- Project has a positive return that increases substantially with higher gold prices
- > Good payback at a broad range of gold prices
- > Significant exploration upside on the mineralized trend
- > Long mine life offers high likelihood of enjoying one or more cyclical bull markets over the period of the mine's operation





Notes:

Donlin Gold estimates as per the second updated feasibility study effective November 18, 2011, as amended January 20, 2012. All dollar figures are in USD and reflect after-tax net present value (at a 0% and 5% discount rates) of the Donlin Gold project as of 1/1/2014. At a 5% discount rate, the net present value is: \$547 m @ \$1,200 gold; \$1,465m @ \$1,300 gold; \$3,147m @ \$1,500 gold; \$4,581 m @ \$1,700 gold; \$6,722 m @ \$2,000 gold; and \$10,243 m @ \$2,500 gold. Project development costs prior to 1/1/2014 are treated as sunk costs.

## **DONLIN GOLD:** COMMITTED PARTNERS ADVANCING THE PROJECT

NOVAGOLD

#### COLLABORATING WITH OUR PARTNER TO COMPLETE THE EIS PROCESS

Barrick and NOVAGOLD are jointly committed to working together to create shareholder value from Donlin Gold's unique optionality

- > Project activities continue to progress as planned
- > Focused on advancing Donlin Gold through permitting to a record of decision
- > Neither partner has a build at any gold price mentality

"Both companies are happy to take a sober and constructive view. We don't want to subsidize the world's consumption of gold by squandering the treasures that Mother Nature has given us and we're happy to wait for the higher gold prices that will make the project's economics sing."

- Thomas S. Kaplan, Chairman of NOVAGOLD



## **DONLIN GOLD:** LEVERAGE IN A PLACE WHERE YOU CAN KEEP THE REWARDS

#### LOCATION, LOCATION

NOVAGOLD

> Alaska's jurisdictional appeal is comprised of five cornerstones:

- Mineral potential
- Established mining industry
- Political and social stability
- Excellent local partnerships
- A full embrace of the rule of law

Donlin Gold is one of only a handful of large projects located in a safe jurisdiction





### **DONLIN GOLD: STRONG PARTNERSHIPS WITH LOCAL STAKEHOLDERS**

#### NOVAGOLD

#### ALASKA NATIVE CORPORATIONS: LEADERS OF REGIONAL ECONOMIC DEVELOPMENT

- > ANCSA established 40 years ago; resolved Alaska Native land claims
- > Lands valuable for resource potential selected by Regional Corporations under ANCSA
- > Native corporations have an owner's interest in the development of the selected lands to support the economic prosperity of their shareholders
- > Donlin Gold is located on private land specifically selected for its resource development potential
- > Enhancing awareness among our broader stakeholder base through active outreach and engagement with communities as well as various organizations in Alaska
  - Workforce development
  - Education (mine tours, village visits, Yup'ik language materials, documentary videos and newsletters)
  - Safety
  - Environmental initiatives
- > A unique partnership with the National Fish and Wildlife Foundation that supports regional solutions driven by locals in Alaska to enhance and protect wildlife habitat









## **DONLIN GOLD:** LIFE OF MINE AGREEMENTS WITH ALASKA NATIVE CORPORATIONS

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#### STRONG AND TIME-HONORED RELATIONSHIPS WITH STAKEHOLDERS

Donlin Gold has the support of the land owners through a 20+ year relationship

"Calista and TKC are not only stakeholders, but are the legislatively mandated landowners charged with the responsibility of seeing the project to fruition in an environmentally responsible manner."

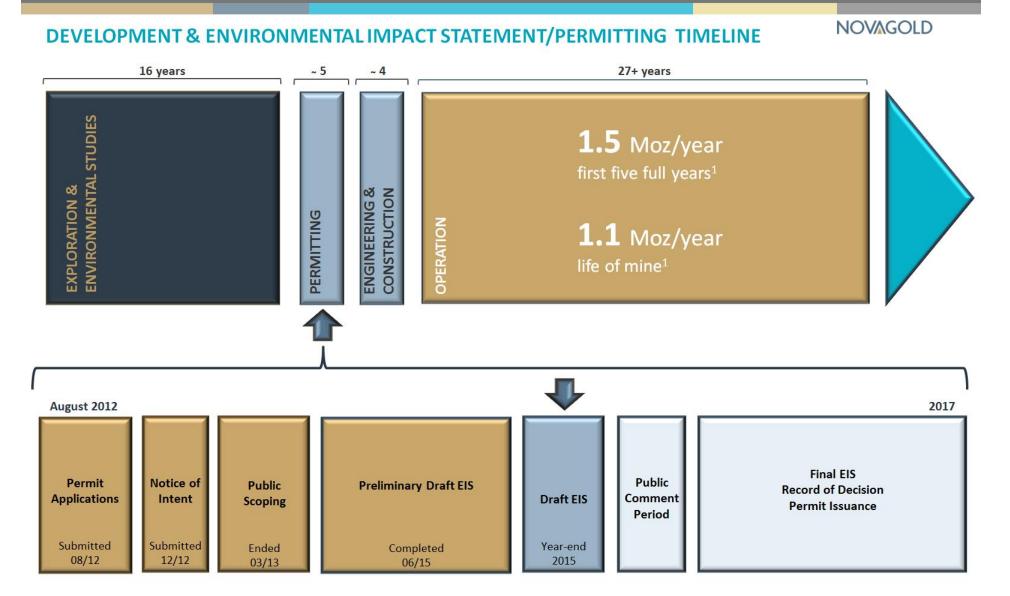
June MacAtee, Vice President, Calista Corporation (mineral owner)

"Since 1995, Donlin Gold has worked constructively in our region and I know our partnership will benefit our shareholders for many generations. Today's agreement sets the basis for a long and productive relationship that with construction of the mine will provide jobs and financial value to the shareholders in our 10 villages."

Maver Carey, President & CEO
The Kuskokwim Corporation (surface owner)



### **DONLIN GOLD: PROJECT PERMITTING IS ON TRACK**



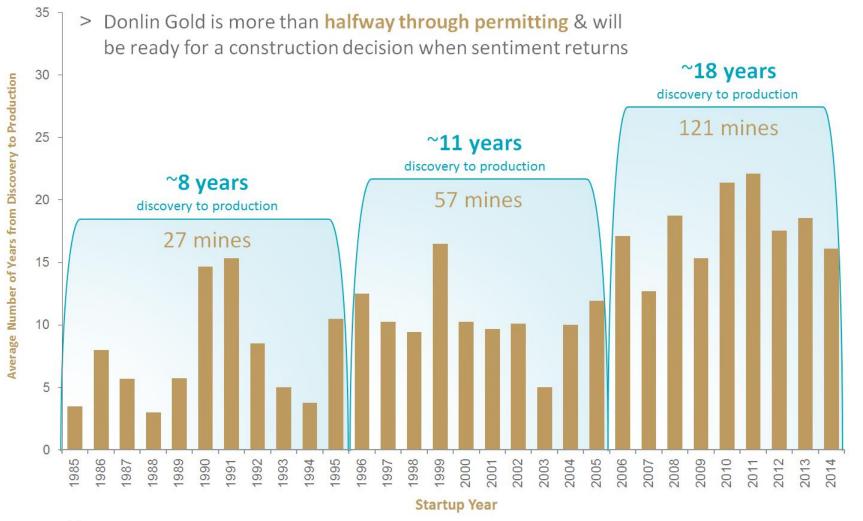
Notes

<sup>1)</sup> Donlin Gold data as per the second updated feasibility study. Projected average annual production represents 100% of which NOVAGOLD's share is 50%.

## **KEEPING TO OUR TIMETABLE:**KEEPING OUR PROJECT PROGRESSING

#### NOVAGOLD

#### DEVELOPMENT TIMELINE OF NEW GOLD PROJECTS HAS MORE THAN DOUBLED



Notes:

Data sourced from SNL Metals & Mining.

<sup>1)</sup> Based on announced mining startup dates. Expansions and mine redevelopments are not included as they are not comparable with new mine developments.

## **DONLIN GOLD:** DISCIPLINED & TRANSPARENT ENVIRONMENTAL IMPACT STATEMENT

#### AGENCY COORDINATION AND PUBLIC INVOLVEMENT

NOVAGOLD

- > US Army Corps of Engineers, lead agency for Environmental Impact Statement (EIS)
- Coordinating with 11 cooperating agencies, working together at each stage of the NEPA process
  - 5 Federal/State agencies ensuring EIS meets their project permitting/approval needs
  - 6 Native groups, providing local input/knowledge
- > At start of EIS, scoping meetings held in 13 Y-K villages and Anchorage (in Yup'ik and English)
- > The Corps has continued emphasis on public involvement
  - www.donlingoldeis.com, newsletters, radio/TV, village visits, workshops, conferences
- > Next Step: Draft EIS release for public comment in Q4 15, followed by approximately 5 month public comment period
- > Constructive, informed dialogue
- > Continuing to advance major project permit applications (e.g., air quality, water and waste management)





## **DONLIN GOLD:** EXPECTED TO PROVIDE THREE DECADES OF LOW COST PRODUCTION

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#### LOW OPERATING CASH COSTS AND ALL-IN SUSTAINING COSTS

FIRST FIVE YEARS				
Cash Costs <sup>1</sup> Per Ounce				
Open-pit mining <sup>2</sup>		133		
Processing		208		
G&A, royalties, land & other <sup>3</sup>		70		
	Total	\$411		
All-in Sustaining Costs Per Ounce				
Cash costs <sup>1</sup>		411		
Sustaining capex		83		
Corporate administration		21		
Reclamation		17		
	Total	\$532		

LIFE OF MINE					
Cash Costs <sup>1</sup> Per Ounce					
Open-pit mining <sup>2</sup>		270			
Processing		257			
G&A, royalties, land & other <sup>3</sup>		108			
	Total	\$635			
All-in Sustaining Costs Per Ounce					
Cash costs <sup>1</sup>		635			
Sustaining capex		50			
Corporate administration		28			
Reclamation		22			
	Total	\$735			

#### Notes:

Donlin Gold estimates as per the second updated feasibility study effective November 18, 2011, as amended January 20, 2012.

US GAAP cost of sales, excluding depreciation and reclamation.

Net of deferred costs

Based on \$1,200/oz gold price

## **DONLIN GOLD: CAPITAL EXPENDITURES**

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#### WELL POSITIONED TO SHARE UPFRONT COSTS WITH THIRD PARTIES

Areas	US\$M¹	Opportunities <sup>1</sup>
Mining	345	Leasing equipment ~\$170M of \$345M
Site preparation/roads	236	
Process facilities	1,326	Oxygen plant could be built by third party ~\$130M of \$1,326M
Tailings	120	
Utilities	1,302	Pipeline could be built by third party \$834M of \$1,302M
Ancillary buildings	304	
Off-site facilities	243	
Total Direct Costs	3,876	
Owners' cost	414	
Indirect Costs	1,405	
Contingency	984	
Total Owner's & Indirect Costs, and Contingency	2,803	
Total Project Cost	6,679	>\$1B potential owners initial capital reductions

Notes:

<sup>1)</sup> Donlin Gold data as per the second updated feasibility study. Represent 100% of projected capital costs of which NOVAGOLD's share is 50%.

## **GALORE CREEK:** A SIGNIFICANT COPPER-GOLD-SILVER ASSET IN CANADA

#### THE KIND OF ASSET YOU CAN BUILD A COMPANY AROUND

NOVAGOLD



### **GALORE CREEK: PEER COMPARISON**

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#### AMONG HIGHEST COPPER GRADE COMPARED TO NORTH AMERICAN ASSETS



## CLEAR FOCUS AND STRONG FUNDING TO EXECUTE ON ALL FRONTS

#### SUFFICIENT CASH ON HAND TO PROGRESS DONLIN GOLD THROUGH PERMITTING

NOVAGOLD

\$130M in cash and term deposits <sup>1</sup>			
2015 Revised Forecast <sup>2</sup> \$3.5M Less			
Donlin Gold	\$11.0M		
Galore Creek	\$1.0M		
G&A, interest & Donlin Gold joint studies	\$13.5M		
Repayment of outstanding convertible notes <sup>3</sup>	\$15.8M		
TOTAL	\$41.3M		

<sup>1)</sup> Includes \$85 million in term deposits as of August 31, 2015.

<sup>2) 2015</sup> updated forecast as disclosed on October 6, 2015.

<sup>3)</sup> The convertible notes were repaid on May 1, 2015.

### **2015** FOCUS

NOVAGOLD

#### CONTINUE TO EXECUTE AND DELIVER ON OUR BUSINESS PLAN

- > Advance Donlin Gold permitting to a construction decision
- > Maintain strong relationships with all stakeholders
- > Advance Galore Creek mine planning and project design
- > Monetize the value of Galore Creek
- > Safeguard our cash position

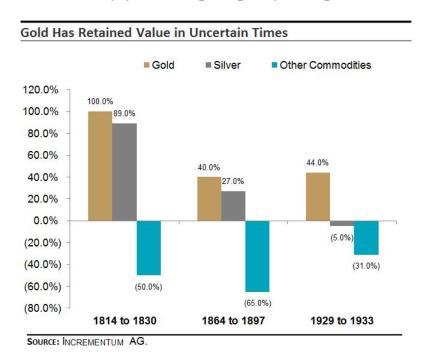
## COMMITTED TO GOLD AND WELL-POSITIONED TO EXCEL THROUGH MARKET CYCLES

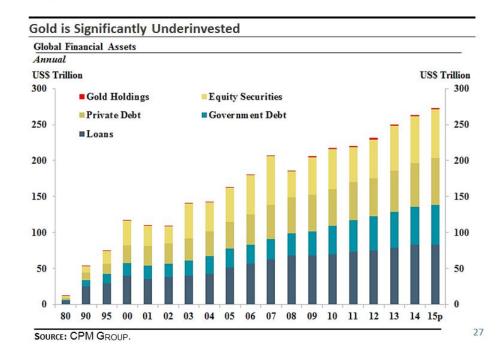
### WHY GOLD? A VALUABLE PORTFOLIO DIVERSIFIER

#### MORE THAN A MERE COMMODITY THAT RETAINS ITS VALUE

NOVAGOLD

- Gold provides excellent portfolio diversification due to its low correlation to most other asset classes, including equities, bonds, other commodities and the U.S. dollar
- > Unlike other commodities, gold tends to retain value during recessionary and deflationary periods
- > Gold's performance over the last decade vindicates its status as a valuable diversifier, surging relative to other investment classes
- > We believe it will continue to do so because gold is more than a mere commodity
- > Gold represents less than 1% of world financial assets, back in 1980 it was 2.8%. A return to greater allocation levels would imply much higher gold prices given constrained supply





## WHY GOLD? DESPITE RECENT PRICE TURBULENCE, FUNDAMENTAL DRIVERS REMAIN UNCHANGED

NOVAGOLD

#### SUPPLY AND DEMAND PRESSURES SUPPORT GOLD'S UPWARD TRAJECTORY

#### **SUPPLY PRESSURES**

- > Decreasing reserve grades
- > Escalating production costs
- > Declining production growth rates
- > Low discovery rates
- > Reduced exploration budgets
- > Jurisdictional risk
- > Reduced sales of central bank reserves

#### **DEMAND DRIVERS**

- > Asset diversification
- > Historic safe haven appeal
- > Currency debasement protection
- > Central bank purchasing
- > Deflation/inflation protection
- > Emerging market demand "love trade"

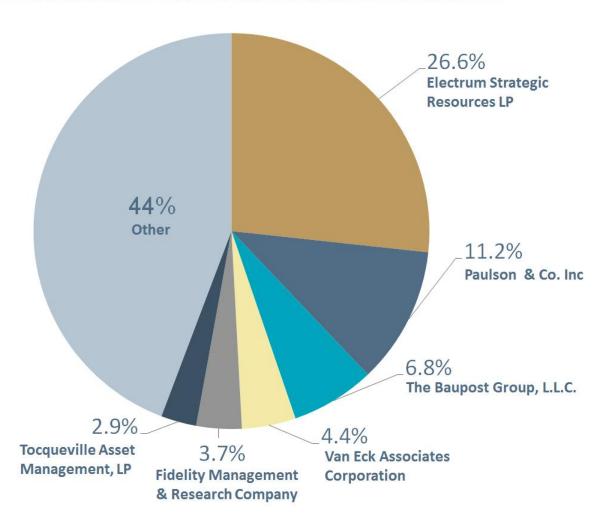


Fundamental drivers of gold demand remain unchanged while supply is constrained by low discovery rates, rising costs, declining grades and jurisdictional risk.

### WHY INVEST IN **NOVAGOLD?**

#### IT IS A BLUE CHIP INSTITUTIONAL QUALITY INVESTMENT

NOVAGOLD



"...a perpetual call on the gold price with what could be a world-class gold mining asset, but it won't get built until the gold price is right."

John Hathaway, Tocqueville Asset Management LP<sup>3</sup>

Market Cap<sup>1</sup>

\$1.20B

Held by largest shareholders<sup>2</sup>

56%

**NYSE-MKT, TSX: NG** 

<sup>1)</sup> Market Capitalization as of October 26, 2015 based on 317.9 million shares issued and outstanding and NG share price of \$3.79.

Shareholder positions are based on the latest 13-F filings.

<sup>3)</sup> The Gold Report Article dated October 26, 2015 "Tocqueville's John Hathaway: Stick to Your Guns—Hold on to Those Mining Shares".

### WHY NOVAGOLD WHY NOW

NOVAGOLD



Alaska and British Columbia, top-rated mining jurisdictions



#### **Strong Balance Sheet:**

\$130m cash + term deposits as of August 31, 2015



#### **NOVAGOLD**

focused on execution and delivery of our business plan



#### **Top Tier Assets:**

Donlin Gold: Large, high-grade deposit past halfway mark in permitting; great additional exploration potential



185 years cumulative experience



#### **Prolific Production Profile:**

Donlin Gold expected to be one of industry's top producing assets; strong leverage to gold

#### **Supportive Stakeholders:**

Long standing shareholders and engaged partners