## LAKE SHORE GOLD CORP.

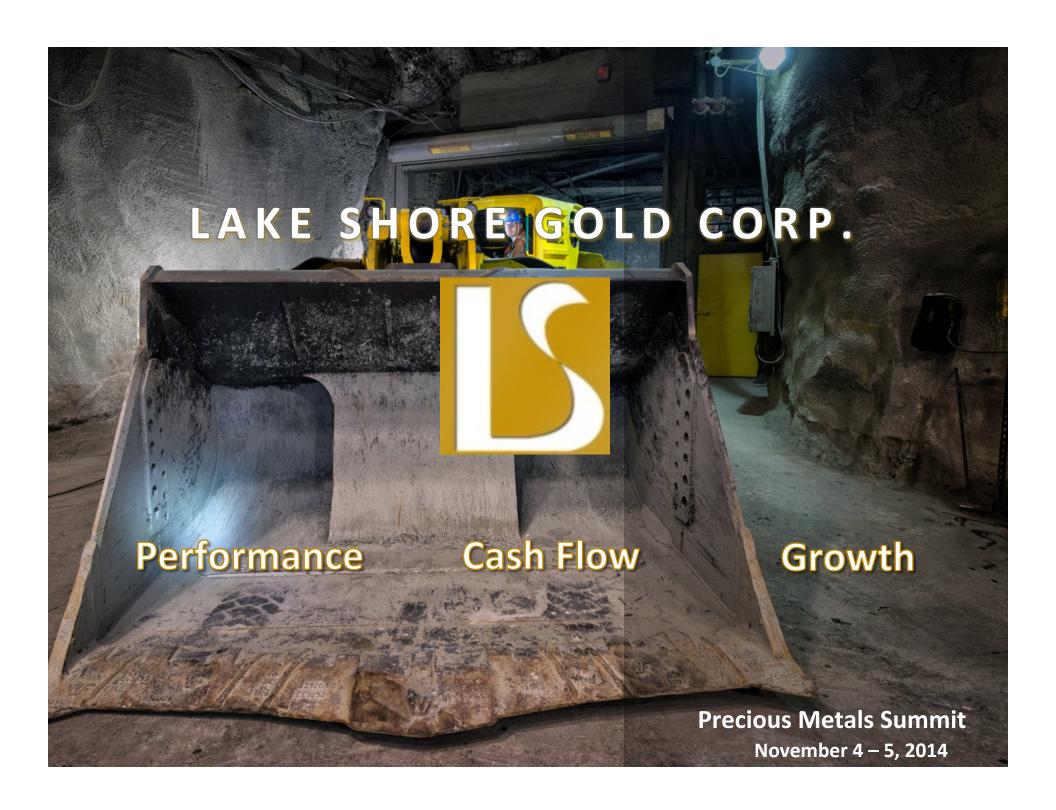


Performance

**Cash Flow** 

Growth

Precious Metals Summit November 4 – 5, 2014



## **Forward-Looking Statements**



Information included in this presentation relating to the Company's expected production levels, production growth, costs, cash flows, economic returns, exploration activities, potential for increasing resources, project expenditures and business plans are "forward-looking statements" or "forward-looking information" within the meaning of certain securities laws, including under the provisions of Canadian provincial securities laws and under the United States Private Securities Litigation Reform Act of 1995 and are referred to herein as "forward-looking statements." The Company does not intend, and does not assume any obligation, to update these forward-looking statements. These forward-looking statements represent management's best judgment based on current facts and assumptions that management considers reasonable, including that operating and capital plans will not be disrupted by issues such as mechanical failure, unavailability of parts, labour disturbances, interruption in transportation or utilities, or adverse weather conditions, that there are no material unanticipated variations in budgeted costs, that contractors will complete projects according to schedule, and that actual mineralization on properties will be consistent with models and will not be less than identified mineral reserves. The Company makes no representation that reasonable business people in possession of the same information would reach the same conclusions. Forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. In particular, delays in development or mining and fluctuations in the price of gold or in currency markets could prevent the Company from achieving its targets. Readers should not place undue reliance on forward-looking statements. More information about risks and uncertainties a

#### **QUALITY CONTROL**

Lake Shore Gold has a quality control program to ensure best practices in the sampling and analysis of drill core. A total of three Quality Control samples consisting of 1 blank, 1 certified standard and 1 reject duplicate are inserted into groups of 20 drill core samples. The blanks and the certified standards are checked to be within acceptable limits prior to being accepted into the GEMS SQL database. Routine assays have been completed using a standard fire assay with a 30-gram aliquot. For samples that return a value greater than three grams per tonne gold on exploration projects and greater than 10 gpt at the Timmins mine and Thunder Creek underground project, the remaining pulp is taken and fire assayed with a gravimetric finish. Select zones with visible gold are typically tested by pulp metallic analysis on some projects. NQ size drill core is saw cut and half the drill core is sampled in standard intervals. The remaining half of the core is stored in a secure location. The drill core is transported in security-sealed bags for preparation at ALS Chemex Prep Lab located in Timmins, Ontario, and the pulps shipped to ALS Chemex Assay Laboratory in Vancouver, B.C. ALS Chemex is an ISO 9001-2000 registered laboratory preparing for ISO 17025 certification.

#### **QUALIFIED PERSON**

Scientific and technical information related to mine production and reserves contained in this presentation has been reviewed and approved by Natasha Vaz, P.Eng., Vice-President, Technical Services, who is an employee of Lake Shore Gold Corp., and a "qualified person" as defined by National Instrument 43-101 – Standards of Disclosure for Mineral Projects ("NI 43-101").

Scientific and technical information related to resources, drilling and all matters involving mine production geology, as well as exploration drilling, contained in this presentation, or source material for this presentation, was reviewed and approved by Eric Kallio, P.Geo., Vice-President, Exploration. Mr. Kallio is an employee of Lake Shore Gold Corp., and is a "qualified person" as defined by NI 43-101.

# LSG: An Attractive Investment with Valuation Upside





Achieving key production & cost targets



Generating free cash flow, building capital strength



Production & growth in low-risk jurisdiction

## **LSG: Low-Cost Canadian Gold Producer**



- Two producing mines and a central mill
- Annual production of +/- 180,000 oz<sup>(1)</sup>
  - 142,500 oz in 9M/14
- Total cash  $costs^{(2)} < US$700/oz^{(1)}$ , All-in sustaining  $costs^{(2)} < US$1,000/oz^{(1)}$ 
  - 9M/14 total cash costs US\$588/oz
  - 9M/14 all-in sustaining costs US\$861/oz
- Generating net free cash flow
- Attractive 100% owned growth projects

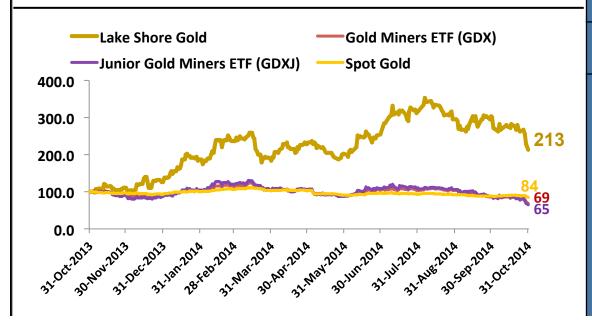


<sup>(2)</sup> Example of Non-GAAP measure, see Slide 31 for more information

## **LSG: Capital Structure**



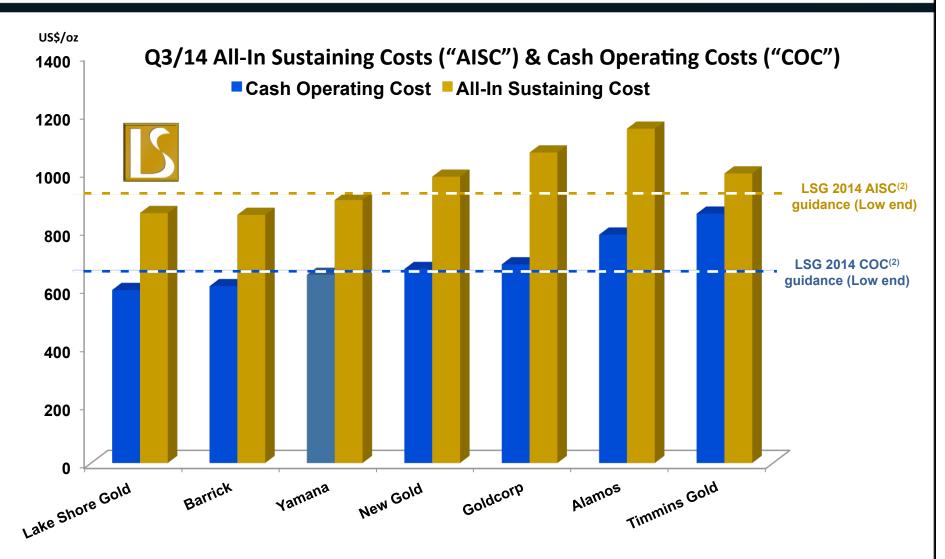
- \$67.3 million of cash & bullion at Sept. 30/14
- Secured debt of @ \$29 million
  - \$9 million related to Sprott gold-linked note
  - \$20 million related to Sprott standby line
- \$103.5 million convertible debenture
  - Convertible at \$1.40/share
  - Due September 2017
  - TSX: LSG.DB \$94.49 at Nov. 4/14



Lake Shore Gold (TSX, NYSE MKT: LSG)		
Shares O/S (Basic)	422,200,000	
Price (Nov. 4/14)	\$0.86	
Market Cap.	\$363,100,000	
52 Week High/Low	\$1.40/\$0.35	
3M av. Daily Volume	2,000,000	
Ownership (>10%)	Van Eck (GDXJ) – 14%	
Analyst Coverage	TD Securities BMO Capital Markets RBC Capital Markets CIBC World Markets National Bank Fin. Haywood Securities M Partners Mackie Research PI Financial	

## LSG: A Leading Low-Cost Producer<sup>(1)</sup>





<sup>(1)</sup> Company reports (on a co-product basis)

<sup>(2)</sup> Company expects to beat guidance for both cash operating costs and all-in sustaining costs

## **LSG: Executing Our Strategy**

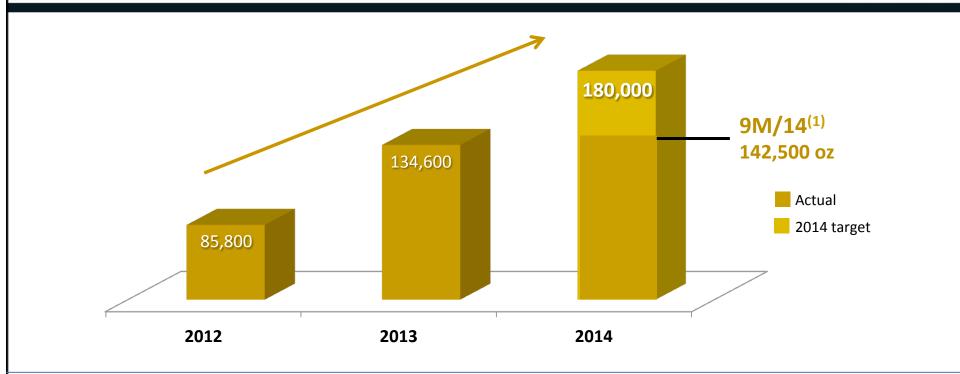


- 1. Increasing valuation for current business
  - Consistently meeting & exceeding key targets
  - Generating free cash flow, building cash
  - Reducing debt
  - Extending mine life
- 2. Advancing other wholly owned projects
- 3. Achieving exploration success

Growing Shareholder Value

## On Track to Achieve Top End of Guidance





- Record 9M production of 142,500 oz 72% increase from 9M/13
- To produce approx. 180,000 oz in 2014

#### Meeting and Exceeding All Targets

## **Driving Down Unit Costs**





#### 9M/14

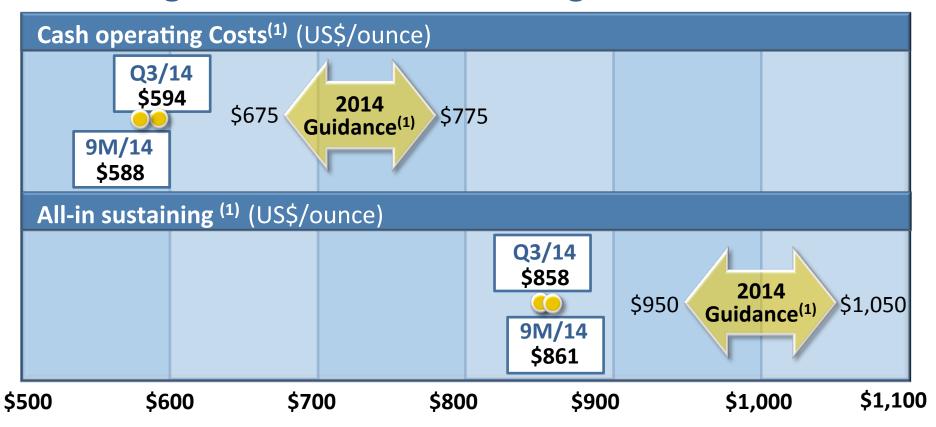
- 31% improvement in cash operating costs from 9M/13
- 34% improvement in all-in sustaining costs from 9M/13

## Meeting and Exceeding All Targets

## **YTD Unit Costs Beating Guidance**



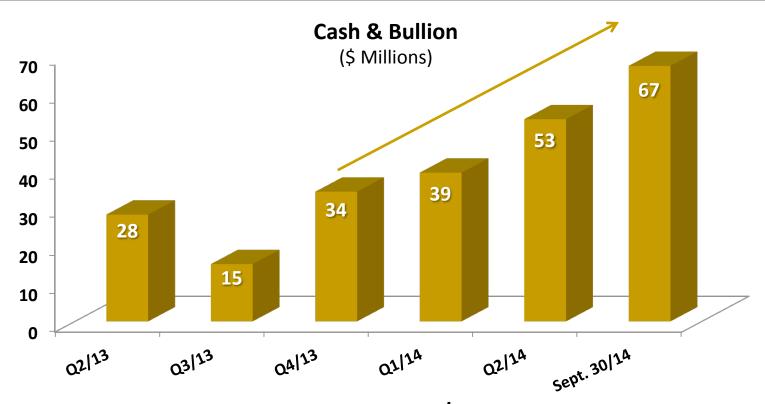
### **Strong Cost Performance Driving Cash Generation**



Meeting and Exceeding All Targets

## **Strong Growth in Cash Position**





- Cash and bullion increased @ \$33M YTD in 2014
- Debt repayments of @ \$25M in 2014

Generating Net Free Cash Flow

## **Excellent Exploration Progress**

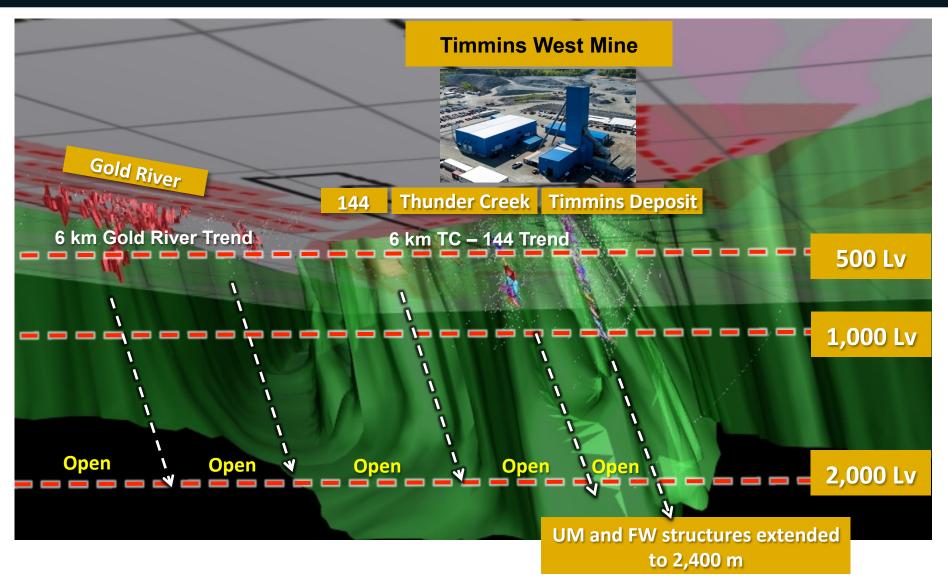


- 75,000 metres in-mine drilling supporting production & reserve replacement
- High-grade intersections in Timmins Deposit S2 Fold Nose
- Wide, gold-bearing mineralization intersected in 144 Gap
- Positive results from resource drilling at Bell Creek (targeting 775 L to 1050 L)

Targeting reserve replacement<sup>(1)</sup> and identifying new resources

## **Timmins West Complex**

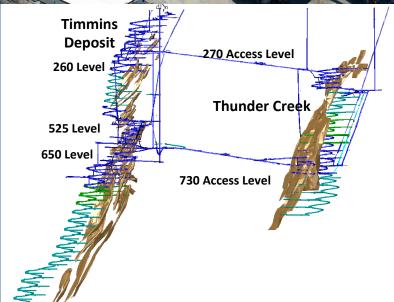




### **Timmins West Mine**







Produced 111,000 oz in 9M/14 (719,400

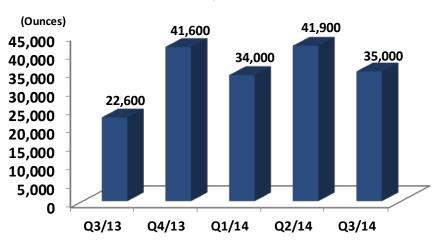
35,000 ounces in Q3/14 000 oz in 2014<sup>(1)</sup>

ve estimate includes 3.3 average grade of 4.6 gpt for

492,200 oz<sup>(2)</sup>

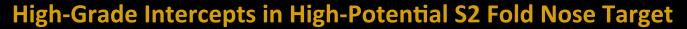
 Large resource base<sup>(3)</sup> to support new reserves and extend mine life

#### **Quarterly Production**

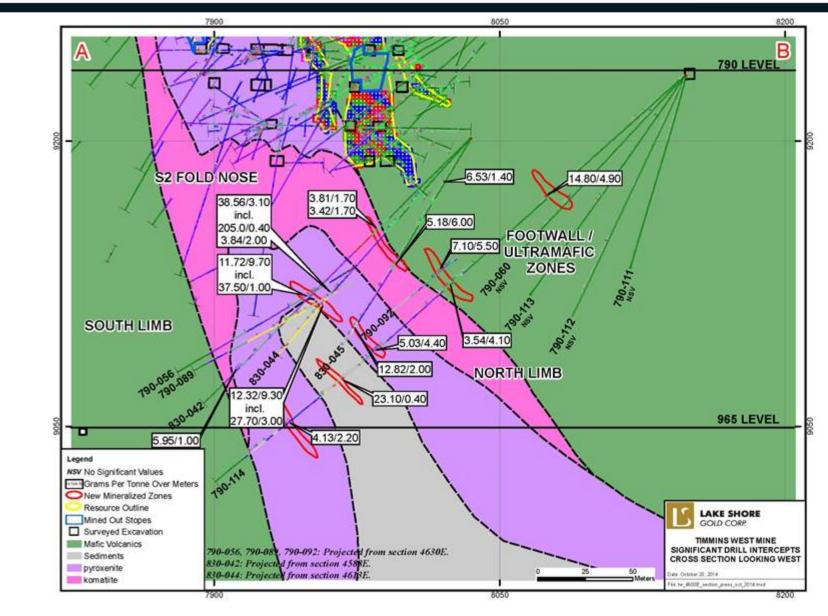


- (1) Example of Forward Looking Information
- 2) See press release dated March 18, 2014 for review of estimates and assumptions relating to reserves and resources
- (3) Resources are inclusive of reserves

#### **Timmins West Mine**

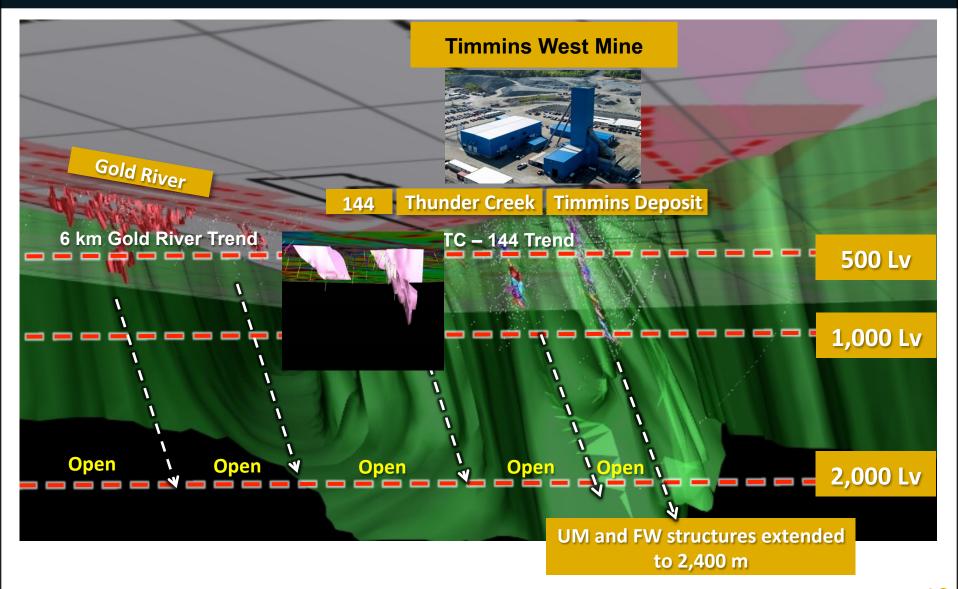






## **Timmins West Complex**

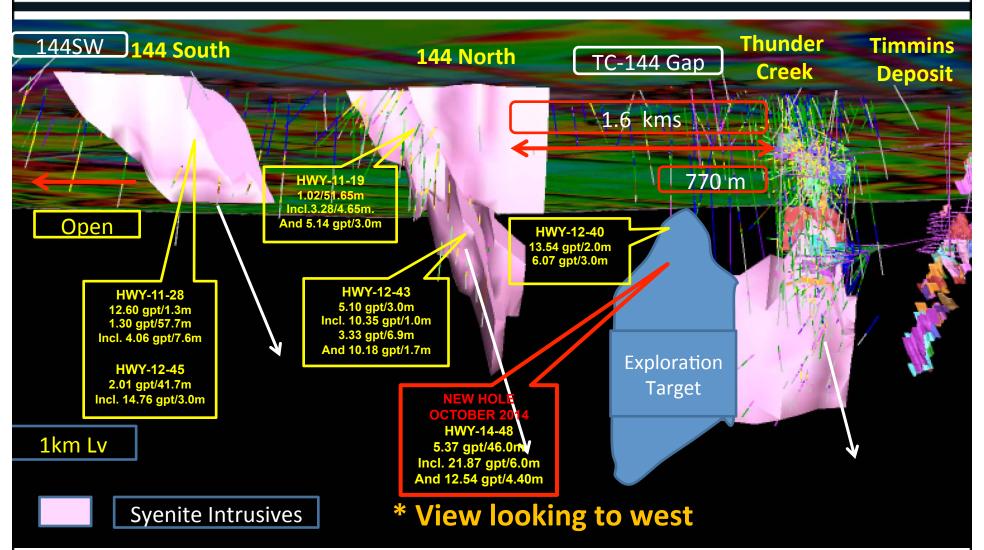




## **144 – High Potential Exploration Target**



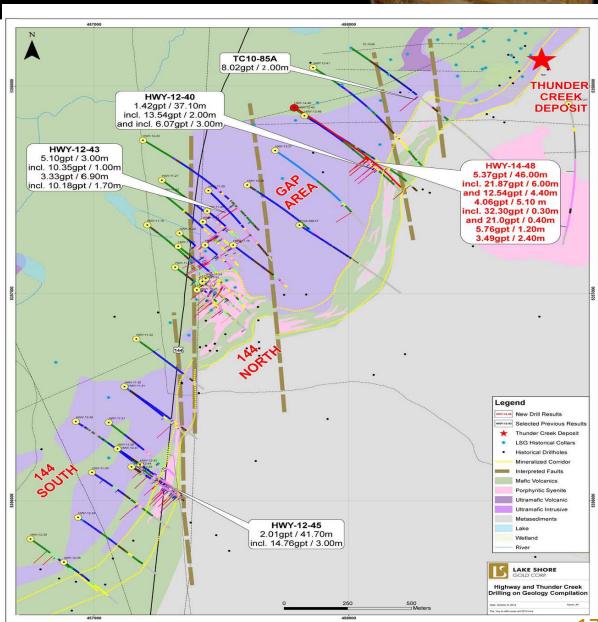




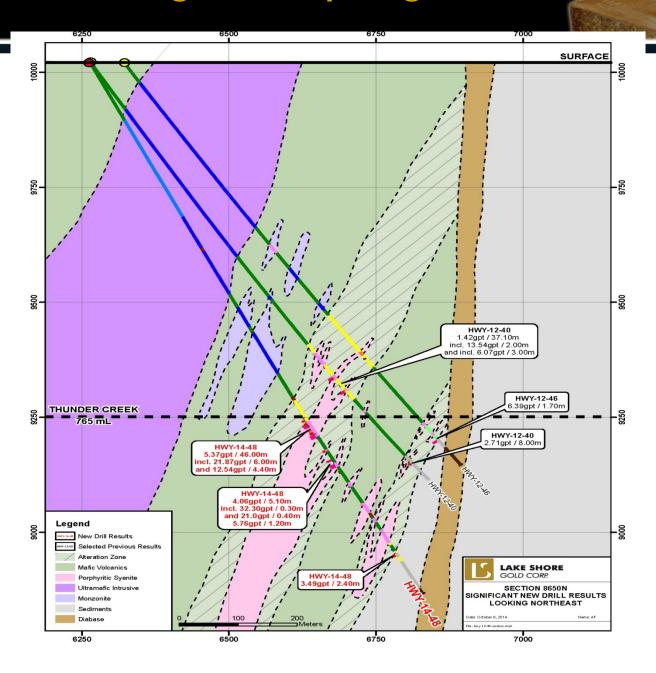
# New Drilling at 144 Drilling Showing Positive Results

637C WT 1996

- 10,000 -15,000 metre program now in progress
- Three main targets including 144 North, 144 South and TC Gap

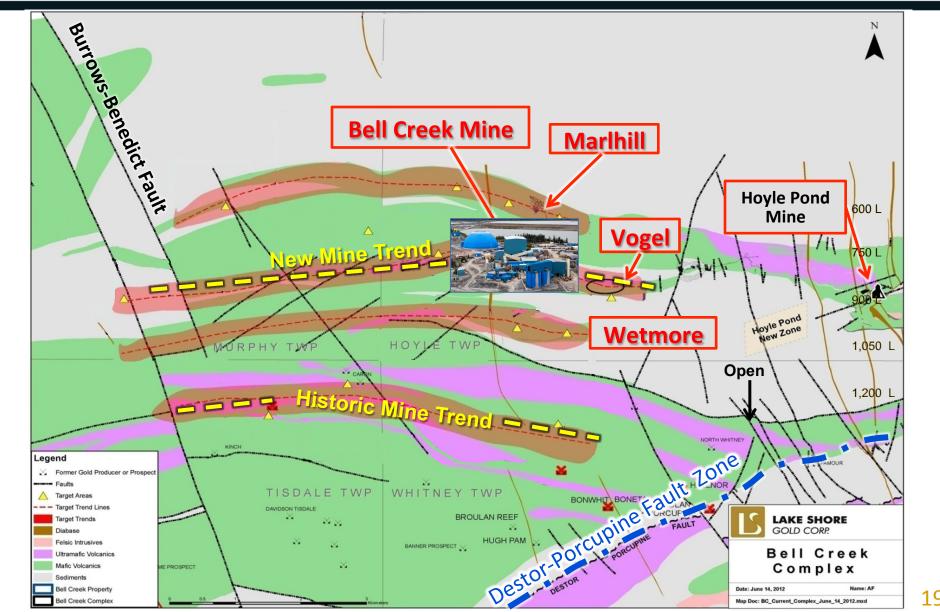


## **Cross Section through 144 Gap Target**



## **Bell Creek Complex**



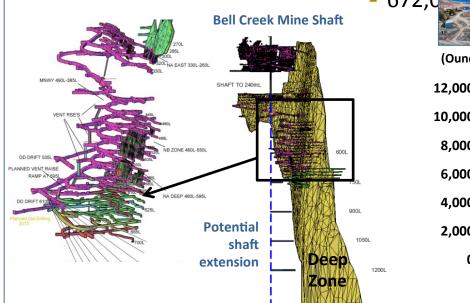


### **Bell Creek Mine**



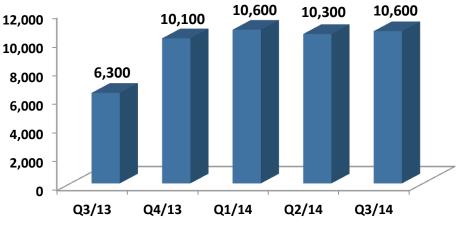


- Produced 31,500 oz in 9M/14 (195,000 tonnes @ 5.3 gpt)
- Targeting @ 40,000 oz in 2014<sup>(1)</sup>
- Significant potential for growth at depth
- March 2014 reserve estimate of 707,000 tonnes at 4.7 gpt for 106.600 oz, all above 775 Level<sup>(2)</sup>

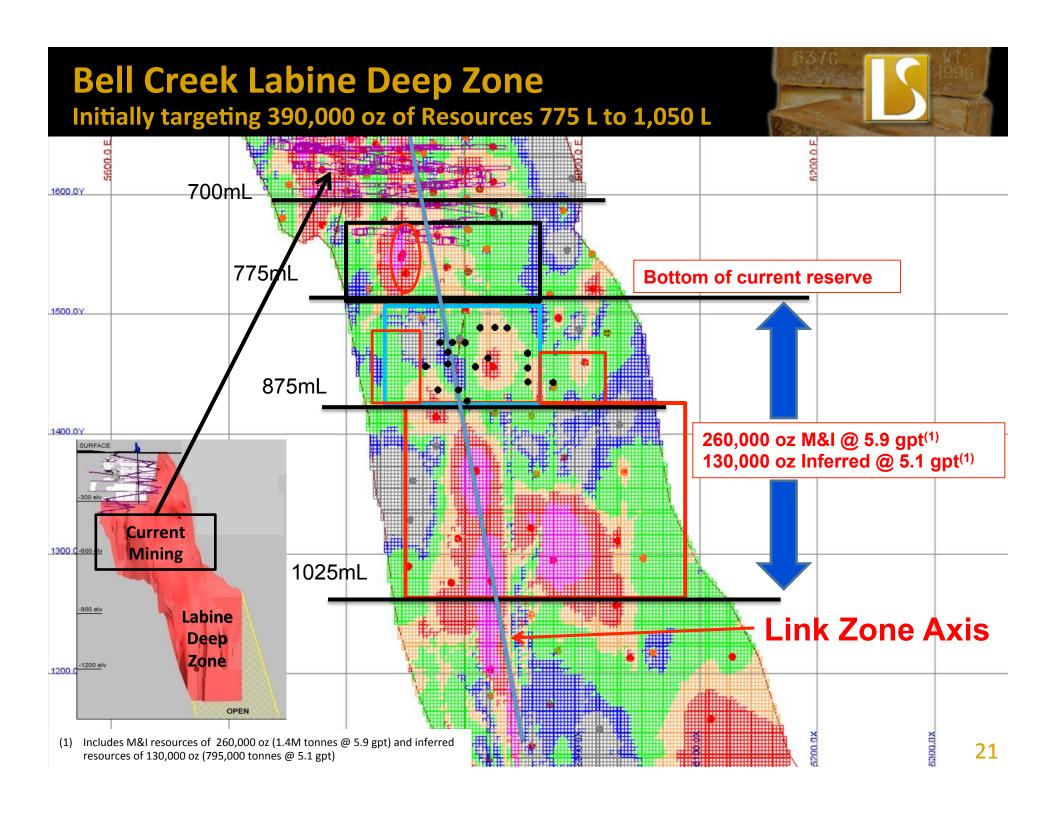


• 672,0 sources, 872,000 oz inferred<sup>(3)(4)</sup>

Quarterly Production

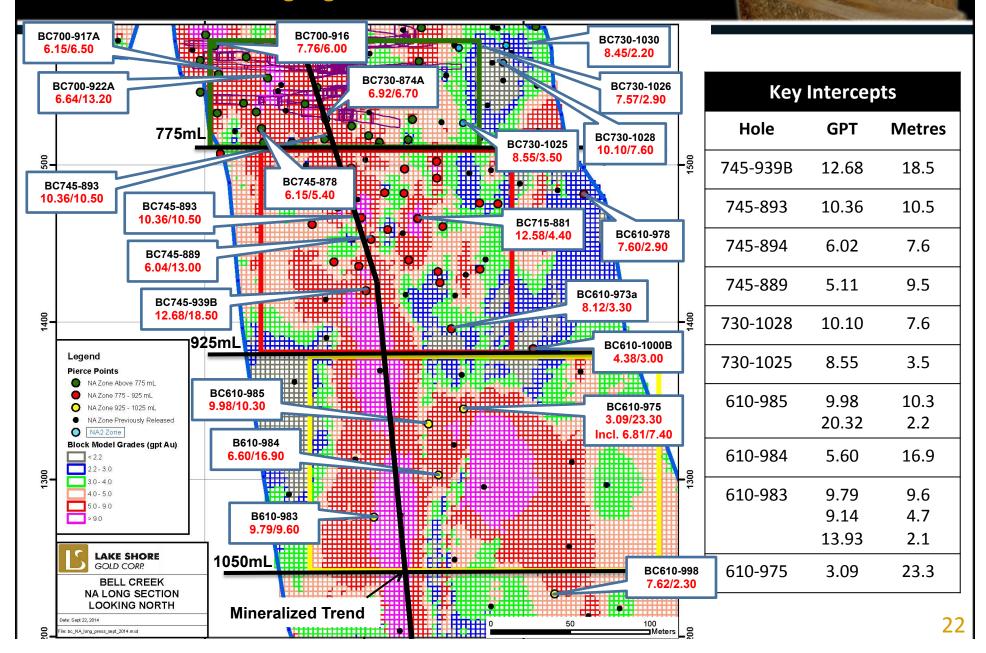


- (1) Example of Forward Looking Information
- (2) See press release dated March 18, 2014 for review of estimates and assumpitons relating to reserves and resources.
- (3) M&I: 4.5M tonnes @ 4.6 gpt; Inferred: 5.9M tonnes @ 4.6 gpt
- (4) M&I resources inclusive of reserves



## **Bell Creek Labine Deep Zone**

**Recent Drill Results Highlight Potential to Grow Reserves** 



# LSG: An Attractive Investment with Valuation Upside





Achieving key production & cost targets



Generating free cash flow, building capital strength



Production & growth in low-risk jurisdiction

#### Strategy to Grow Value



Increase valuation for current business



Advance other wholly owned projects



**Achieve exploration success** 



# **APPENDIX**

## **Reserves & Resources**

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Probable Reserves <sup>(1)</sup>	Tonnes	Au Grade (g/t)	Contained Ounces
Timmins West Mine	3,332,000	4.6	492,200
Bell Creek Mine	<u>707,000</u>	<u>4.7</u>	<u>106,600</u>
Total	4,039,000	4.6	598,800
Measured & Indicated <sup>(2)</sup>	Tonnes	Au Grade (g/t)	Contained Ounces
Timmins West Mine	4,364,000	5.1	715,000
Gold River	690,000	5.3	117,000
Bell Creek Mine	4,542,000	4.6	672,000
Vogel	2,219,000	1.75 <sup>(3)</sup>	125,000
Marlhill	395,000	4.5	57,000
<u>Fenn Gib</u>	40,800,000	0.99(3)	<u>1,300,000</u>
Total			2,985,000
Inferred	Tonnes	Au Grade (g/t)	Contained Ounces
Timmins West Mine	2,939,000	5.5	516,000
Gold River	5,273,000	6.1	1,028,000
Bell Creek Mine	5,935,000	4.6	872,000
Vogel	1,459,000	3.60 <sup>(4)</sup>	169,000
<u>Fenn-Gib</u>	24,500,000	0.95(3)	<u>750,000</u>
Total			3,335,000

<sup>(1)</sup> Reserves as at March 2014 and calculated using average price of US\$1,100/oz (2) Resources are inclusive of reserves (3) Open-pit resources (4) Combination of underground and open-pit resources. See press release dated March 18, 2014 for details of assumptions and estimates used in reserve and resource calculations for Timmins West Mine and Bell Creek Mine. See <a href="https://www.lsgold.com">www.lsgold.com</a> for estimates and assumptions relating to resources at other properties

# Q3/14 Financial Highlights



\$ Millions unless otherwise stated	Q3/14	Q3/13	% Change
Ounces sold	45,500	32,300	41
Average price (US\$/oz)	1,284	1,324	3
Average price (\$/oz)	1,397	1,372	2
Revenues	63.5	44.3	43
Production costs	29.6	23.4	26
Cash earnings from mine operations <sup>(1)</sup>	34.1	20.8	64
Earnings from mine operations	16.1	7.6	112
Net earnings (loss)	7.9	(1.7)	N/A

# 9M/14 Financial Highlights



\$ Millions unless otherwise stated	9M/14	9M/13	% Change
Ounces sold	142,000	86,000	65
Average price (US\$/oz)	1,289	1,444	11
Average price (\$/oz)	1,410	1,476	4
Revenues	200.1	126.8	58
Production costs	91.6	75.5	21
Cash earnings from mine operations <sup>(1)</sup>	108.7	51.6	111
Earnings from mine operations	52.8	13.2	300
Net earnings (loss)	25.7	(7.8)	N/A

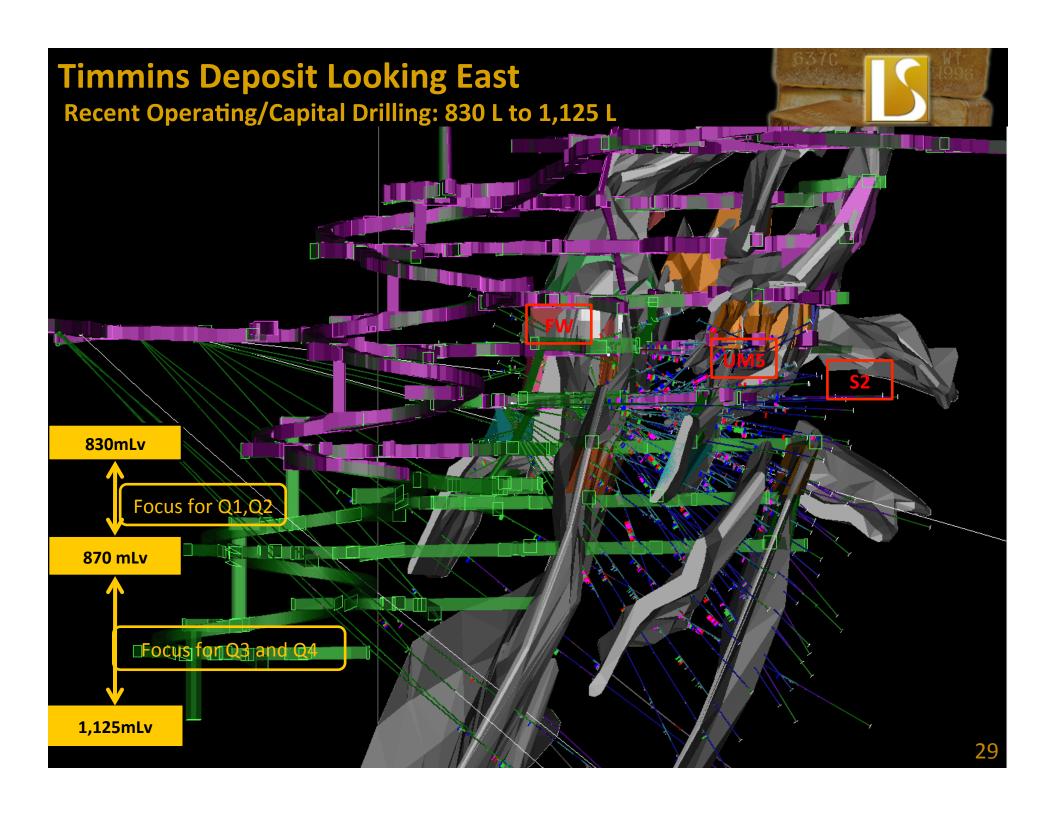
# Balance Sheet – September 30, 2014

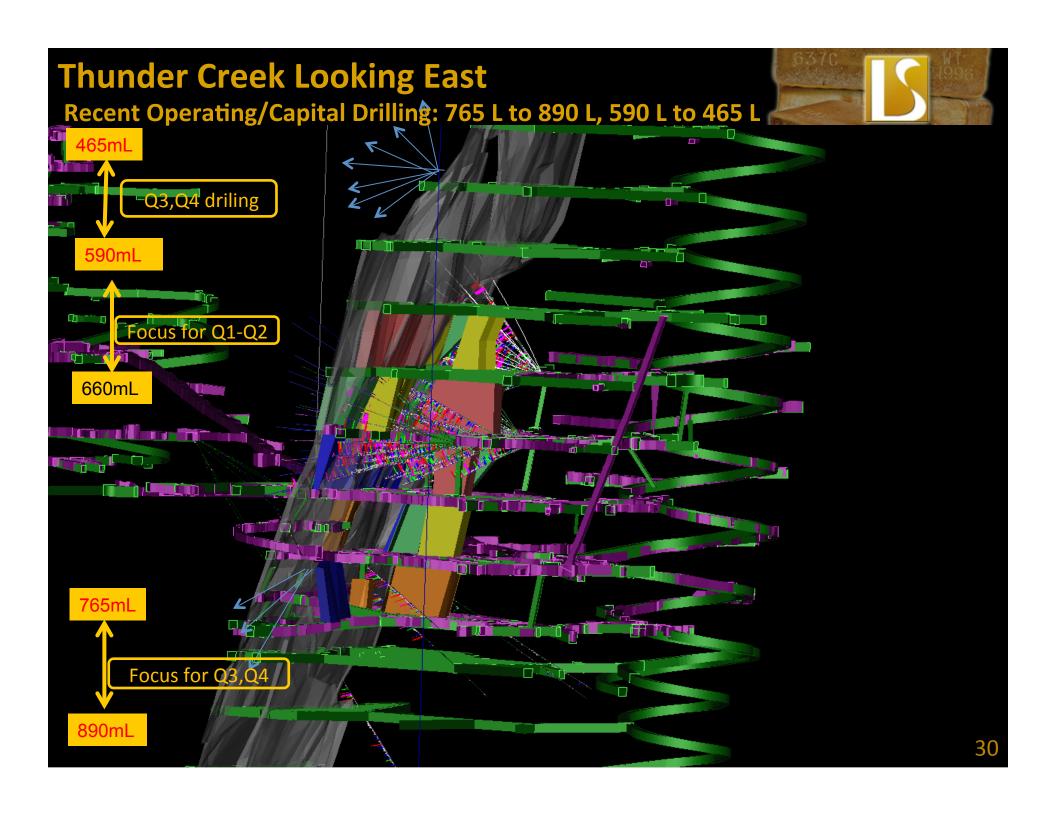


Assets	\$ Millions
Cash and cash equivalents	62
Other current assets	26
Total current assets	88
Non-current assets	537
Total Assets	625

Liabilities	\$ Millions
Accounts payable & accrued liabilities	23
Current portion of long-term debt	13
Other current liabilities	9
Total current liabilities	45
Long-term debt	102
Other non-current liabilities	16
Total non-current liabilities	118
Total Liabilities	163
Equity	\$ Millions

Equity	\$ Millions
Share capital	1,022
Equity portion of convertible debentures	15
Reserves	32
Deficit	(607)
Total Equity	462





## Non-GAAP Measures(1)



#### Cash Operating Costs per Ounce

Cash operating cost per ounce is a Non-GAAP measure. In the gold mining industry, cash operating cost per ounce is a common performance measure but does not have any standardized meaning. Cash operating costs per ounce are based on ounces sold and are derived from amounts included in the Consolidated Statements of Comprehensive Loss (Income) and include mine site operating costs such as mining, processing and administration, but exclude depreciation, depletion and share-based payment expenses and reclamation costs. The Company discloses cash cost per ounce as it believes this measure provides valuable assistance to investors and analysts in evaluating the Company's performance and ability to generate cash flow. This measure should not be considered in isolation or as a substitute for measures prepared in accordance with GAAP such as total production costs.

#### **All-In Sustaining Costs per Ounce**

Effective the second quarter 2013, the Company has adopted a total all-in sustaining cost ("AISC") performance measure. AISC is a Non-GAAP measure. The measure is intended to assist readers in evaluating the total costs of producing gold from current operations. While there is no standardized meaning across the industry for this measure, the Company's definition conforms to the AISC definition as set out by the World Gold Council in its guidance note dated June 27, 2013. The Company defines all-in sustaining cost as the sum of cash costs from mine operations, sustaining capital (capital required to maintain current operations at existing levels), corporate general and administrative expenses, in-mine exploration expenses and reclamation cost accretion related to current operations. All-in sustaining cost excludes growth capital, reclamation cost accretion not related to current operations and interest and other financing costs.

<sup>(1)</sup> More information about cash operating costs and all-in sustaining costs and other Non-GAAP measures, including reconciliations of these measures to the most directly comparable GAAP measures, is provided on pages 19 and 20 of the Company's third quarter and first nine months 2014 Management's Discussion & Analysis, which is posted at www.sedar.com and on the Company's website at www.lsgold.com.